



# ANN WARNER LLC

aviation | highways | rail | water

## ***Integrated Government Relations Strategies:***

### ***Development of Cascade Station***

#### **CHALLENGE**

After a corporate client completed design-build services extending light rail service to Portland International Airport, the next challenge was to develop mixed use property adjacent to the airport known as Cascade Station.

#### **ACTIONS**

Ann provided strategic advice to her corporate client (and in turn to various public customers and private sector stakeholders) in working with U.S. Members of Congress and their staffs, the Federal Highway Administration (FHWA) and the Federal Aviation Administration (FAA) in obtaining required agency, environmental and safety approvals in order to bring Cascade Station to a financial close allowing the multi-use area to be developed.

#### **RESULTS**

As a result of Ann's assistance, both the FHWA and FAA approved a Finding of No Significant Impact for a proposed airport access road as an element of building Cascade Station. Regarding certain safety implications, Ann also provided strategic counsel on obtaining FAA approval on the use of a runway (flight patterns both on and off airport property) and its proximity to Cascade Station.



### ***Relocation of Panama City-Bay County International Airport***

#### **CHALLENGE**

The Panama City-Bay County International Airport and Industrial District was seeking FAA approval to relocate its airport under an innovative Public-Private Partnership structure.

#### **ACTIONS**

Ann provided strategic advice to her U.S. multi-national corporate client, the client's public sector customer, the private land developer, and community stakeholders on how best to work with FAA's regional office and Washington, D.C. headquarters in obtaining a favorable Record of Decision (ROD) and priority consideration for discretionary appropriated Airport Improvement Program/Letter of Intent funding.

This effort included outreach to various key players in the process including the Florida Governor's office, Florida's U.S. Congressional Delegation, FAA's Airports Office and FAA's Environmental Division, private participants and local community stakeholders.

#### **RESULTS**

The Senate Appropriations Committee-passed *FY 2007 US DOT/Treasury/Housing and Urban Development Appropriations (H.R. 5576, S. Rpt. 109-293)* included a section encouraging the FAA to give priority consideration to the application by the Panama City-Bay County International Airport Authority and Industrial District to construct a new airport.

In 2006, the FAA issued its ROD identifying, selecting, and approving Phase I of the relocation and building of the new airport.



Panama City Airport Photo credit: Aero Photo