



ANN WARNER LLC

aviation | highways | rail | water



SUMMARY

- 30+ years' experience providing strategic, integrated government relations programs/services in the aviation, highway, rail, and water sectors for state, municipal and private sector clients, including coalitions, innovative start-ups, international corporations (U.S. and foreign-owned), and international and national associations.
- Ann Warner, managing partner

of Ann Warner LLC, is a recognized leader in infrastructure: developing, advocating and obtaining progressive policy enhancements; securing funding and advancing innovative financing concepts; facilitating agency approvals; promoting Public Private Partnerships; and, growing political action efforts.

COALITION AND GOVERNMENT RELATIONS DEVELOPMENT AND ENHANCEMENT

Extensive experience in evaluating an organization's government relations needs and enhancing existing programs to meet internal objectives and help support clients' needs:

- Rebranded a 30-year-old coalition resulting in increased and diversified membership and a revitalized presence on Capitol Hill and before the Administration.
- Created a full-time Washington DC presence for the U.S. subsidiary of an international A/E firm, including enhancing its political action committee and advocacy efforts.
- Strengthened existing U.S. government relations program supporting current operations and marketing & business development programs for transportation efforts in the U.S. for a multi-national (U.S. owned) E/P/C corporation.

CONGRESSIONAL RELATIONS

- Actively participated in the development of legislation resulting in progressive policy enhancements, Public Private Partnership incentives, and increased funding levels for numerous infrastructure programs and services, including the Surface Transportation Board (STB), five surface transportation laws reauthorizing the Federal-Aid Highway (Mass Transit) Program, Federal aviation programs, and laws authorizing the Water Resource Development Act, and Clean Water and Safe Drinking Water programs.
- Advocated for maximum Federal authorization and appropriations investment in infrastructure programs and Initiatives including the Airport Improvement Program, Federal-Aid Highway Program (Mass Transit New Start/Small Start/Core Capacity program), and Army Corps of Engineers Civil Programs (emergency/relief efforts).

REGULATORY EDUCATION

- Oversaw the development of comments on proceedings before the STB, including potential railroad Class I mergers, revisions to arbitration processes, rail service performance data, and railroad revenue adequacy determinations.
- Successfully helped public and private sector clients navigate the Federal agency process and protocols resulting in Federal approvals of surface transportation and airport projects, and land development Initiatives.

POLITICAL ACTION

- Created, implemented, and grew political action programs aligned with overall government relations programs supporting internal growth objectives, client issues, and industry concerns.

ABOUT ANN WARNER

Prior to forming Ann Warner LLC in 2013, Warner held senior positions with U.S. affiliates of international corporations and major trade associations.

As Vice President and Director of Government Affairs with ARCADIS U.S., Inc., Warner created, managed and grew the company's first Washington, DC government relations function.

While serving as Vice President and Manager of Government Programs for Bechtel Infrastructure Corp., Warner advocated for progressive infrastructure policies and Increased funding before the U.S. Congress, and provided strategic advice, intelligence and insights on policy initiatives, funding levels, and agency implementation to Bechtel's customers, internal colleagues and project managers, along with industry stakeholders, and state/local decision-makers.

Earlier in her career, Warner served as Vice President, Government Relations for the Airports Council International-North America, and held similar high-level positions with the International Bridge, Tunnel, and Turnpike Association and the Air Conditioning Contractors of America.

Her tenure on Capitol Hill included legislative responsibilities for former U.S. Representative Ken Kramer (R-CO) and the late U.S. Representative Phil Crane (R-IL).

Warner is active in various infrastructure-related trade associations, including the Aero Club, American Council of Engineering Companies, American Public Transportation Association, National Waterways Conference, The Road Gang, and Transportation Research Forum.

Warner holds a Master in Business Administration degree from The College of William & Mary in Williamsburg, VA and a Bachelor of Arts degree, double majoring in History and Political Economy, from Hillsdale College in Hillsdale, MI.

Born and raised in Denver, CO, Warner lives in Northern Virginia.